

WELCOME TO YOUR NEW GROUP LIFE INSURANCE PLAN

Employees may have the opportunity to increase their employee supplemental life coverage during this **ONE-TIME GUARANTEED ISSUE OPPORTUNITY** no health questions or evidence of insurability required!
See below for details.

NEW Spouse and Child Life Insurance available.
Elect coverage guaranteed issue during this special enrollment opportunity.

Find plan details and rates on the flyer included and elect coverage by your **enrollment deadline**.

Guaranteed Issue – No Health Questions Required!

Employee Life – All Full Time Management Employees and Sworn Police Offices: employees participating in the employee supplemental life plan can increase current coverage **up to \$50,000** (resulting amount cannot exceed \$300,000)

Employee Life – All Other Active Full Time Employees: elect coverage for the first time **up to \$300,000**

NEW Spouse Life – All Full Time Employees: elect coverage for the first time **up to \$50,000**

NEW Child Life – All Full Time Employees: elect **\$10,000, \$15,000 or \$20,000** for the first time

Note, Spouse and Child life amounts cannot exceed 100% of the employee's total basic and supplemental life amount

Evidence of Insurability is required for employee and spouse elections (beyond the noted guaranteed issue offer) up to the plan maximums found on the Plan Summary flyer.

Guaranteed elections will be effective January 1, 2021.

All other elections will be effective upon underwriting approval.

Questions: Contact your employer or Ochs - **phone:** 1-800-392-7295, **email:** ochs@ochsinc.com

Group Life Insurance Program

Your employer provides benefit eligible employees Term Life and Accidental Death & Dismemberment (AD&D) Insurance through Securian Financial - administered by Ochs.

LIFE and AD&D INSURANCE

Protect yourself and your family from the unexpected loss of life and income during working years. Life Insurance provides a financial benefit to beneficiaries upon death; AD&D Insurance provides additional financial protection if the insured's death or dismemberment is due to a covered accident, whether it occurs at work or elsewhere.

HOW MUCH LIFE INSURANCE DO YOU NEED?

Check out the life insurance calculator at LifeBenefits.com/Insuranceneeds.



Insurance helps cover

- Funeral/burial costs
- Medical bills
- Taxes & living expenses (i.e. mortgage, childcare)

Automatically Enrolled Coverage - employer paid

Employee
Basic Term Life and AD&D

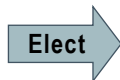


Amount varies - depending on job classification

- Includes a \$7,500 AD&D benefit
- Includes a line of duty benefit

Elect Supplemental Coverage - employee paid

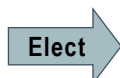
Employee
Term Life



up to **\$750,000** maximum

- Elect in **\$10,000 increments**

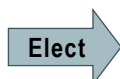
Spouse*
Term Life



up to **\$250,000** maximum
(not to exceed 100% of the employee's total basic & supplemental coverage)

- Elect in **\$10,000 increments**

Child*
Term Life



\$10,000, \$15,000 or \$20,000 each child
(not to exceed employee's total basic and supplemental coverage)

- One premium insures all eligible children from live birth to age 26
- Includes first newborn child benefit

If your spouse or child is eligible for employee coverage, they cannot be covered as a dependent. Only one employee may cover a dependent child. It is the employee's responsibility to notify their employer when dependents are no longer eligible for coverage.

*An employee must be insured for supplemental life insurance in order to elect dependent life insurance.

MONTHLY COST

Employee or Spouse Supplemental Term Life

See rate grid for easy cost calculation.

Age	Rate per \$1,000
<25	\$0.070
25-29	\$0.070
30-34	\$0.080
35-39	\$0.091
40-44	\$0.137
45-49	\$0.210
50-54	\$0.322
55-59	\$0.540
60-64	\$0.812
65-69	\$1.431
70-74	\$2.060
75*	\$2.060

*Rates beyond age 75 are available upon request.
Rates increase with age and all rates are subject to change.

MONTHLY COST

Child Life

\$10,000	\$15,000	\$20,000
\$1.30	\$1.95	\$2.60

One premium insures all eligible children.

ENROLL NOW

Enroll Online
by your enrollment deadline.
Premiums will be automatically deducted
from your paycheck.

BENEFICIARY DESIGNATIONS

Naming a beneficiary is an important right
of life insurance ownership; this determines
who receives the death benefit. It is
recommended that you review and
update your elections
periodically.

ADDITIONAL FEATURES

- **Waiver of Premium** - If you become totally and permanently disabled, according to the terms of your certificate, life insurance premiums may be waived.
- **Accelerated Benefit** - If an insured person is diagnosed with a terminal illness, as defined in your certificate, he/she may be eligible to request early payment of the life insurance in force.
- **Continuation** - If you are no longer eligible for coverage as an active employee, you may be eligible to continue your coverage, if elected during the limited enrollment period. Premiums may be higher than those paid by active employees. Contact your employer or Ochs for information.

NEWLY HIRED EMPLOYEES

A special guaranteed issue opportunity is available for newly hired employees during their initial 31 day enrollment period. No evidence of insurability is required for the following **guaranteed amounts**:

- **Employee** - up to **\$300,000**
- **Spouse** - up to **\$50,000***
- **Child** - **all coverage***

*Dependent coverage cannot exceed 100% of employee's total basic & supplemental coverage.

Evidence of insurability is required for elections above the guaranteed amounts.

ANNUAL ENROLLMENT

During your employer's designated annual enrollment period, no evidence of insurability is required for the following **guaranteed amounts**:

- **Child** - **all coverage**

Evidence of insurability is required for all other elections.

OTHER ENROLLMENT

If your policy or employer allows enrollment outside of their designated enrollment periods, **elections will require evidence of insurability.** *If you experience a family status change, check with your employer within 31 days to confirm guaranteed issue eligibility.*



Contact Ochs

ochs@ochsinc.com
651-665-3789 or 1-800-392-7295

This is a summary of plan provisions related to the insurance policy underwritten by Minnesota Life Insurance Company. In the event of a conflict between this summary and the policy and/or certificate, the policy and/or certificate shall dictate the insurance provisions, exclusions, all limitations and terms of coverage.

Securian Financial is the marketing name for Securian Financial Group, Inc. and its affiliates. Minnesota Life is an affiliate of Securian Financial Group, Inc.

Products are offered under policy form series MHC-96-13180.9.

Ochs, Inc.
A Securian Financial Company
400 Robert Street N, Ste. 1880, St. Paul, MN 55101



Email: ochs@ochsinc.com
Phone: 651-665-3789 • 1-800-392-7295
Web: ochsinc.com

Employee and Spouse Supplemental Term Life Monthly Rates (based on age)

Age	< 25	25-29	30-34	35-39	40-44	45-49	50-54	55-59	60-64	65-69	70-74*
Rate per \$1,000	\$0.070	\$0.070	\$0.080	\$0.091	\$0.137	\$0.210	\$0.322	\$0.540	\$0.812	\$1.431	\$2.060
Coverage Amount											
\$10,000	0.70	0.70	0.80	0.91	1.37	2.10	3.22	5.40	8.12	14.31	20.60
\$20,000	1.40	1.40	1.60	1.82	2.74	4.20	6.44	10.80	16.24	28.62	41.20
\$30,000	2.10	2.10	2.40	2.73	4.11	6.30	9.66	16.20	24.36	42.93	61.80
\$40,000	2.80	2.80	3.20	3.64	5.48	8.40	12.88	21.60	32.48	57.24	82.40
\$50,000	3.50	3.50	4.00	4.55	6.85	10.50	16.10	27.00	40.60	71.55	103.00
\$60,000	4.20	4.20	4.80	5.46	8.22	12.60	19.32	32.40	48.72	85.86	123.60
\$70,000	4.90	4.90	5.60	6.37	9.59	14.70	22.54	37.80	56.84	100.17	144.20
\$80,000	5.60	5.60	6.40	7.28	10.96	16.80	25.76	43.20	64.96	114.48	164.80
\$90,000	6.30	6.30	7.20	8.19	12.33	18.90	28.98	48.60	73.08	128.79	185.40
\$100,000	7.00	7.00	8.00	9.10	13.70	21.00	32.20	54.00	81.20	143.10	206.00
\$110,000	7.70	7.70	8.80	10.01	15.07	23.10	35.42	59.40	89.32	157.41	226.60
\$120,000	8.40	8.40	9.60	10.92	16.44	25.20	38.64	64.80	97.44	171.72	247.20
\$130,000	9.10	9.10	10.40	11.83	17.81	27.30	41.86	70.20	105.56	186.03	267.80
\$140,000	9.80	9.80	11.20	12.74	19.18	29.40	45.08	75.60	113.68	200.34	288.40
\$150,000	10.50	10.50	12.00	13.65	20.55	31.50	48.30	81.00	121.80	214.65	309.00
\$160,000	11.20	11.20	12.80	14.56	21.92	33.60	51.52	86.40	129.92	228.96	329.60
\$170,000	11.90	11.90	13.60	15.47	23.29	35.70	54.74	91.80	138.04	243.27	350.20
\$180,000	12.60	12.60	14.40	16.38	24.66	37.80	57.96	97.20	146.16	257.58	370.80
\$190,000	13.30	13.30	15.20	17.29	26.03	39.90	61.18	102.60	154.28	271.89	391.40
\$200,000	14.00	14.00	16.00	18.20	27.40	42.00	64.40	108.00	162.40	286.20	412.00
\$210,000	14.70	14.70	16.80	19.11	28.77	44.10	67.62	113.40	170.52	300.51	432.60
\$220,000	15.40	15.40	17.60	20.02	30.14	46.20	70.84	118.80	178.64	314.82	453.20
\$230,000	16.10	16.10	18.40	20.93	31.51	48.30	74.06	124.20	186.76	329.13	473.80
\$240,000	16.80	16.80	19.20	21.84	32.88	50.40	77.28	129.60	194.88	343.44	494.40
\$250,000	17.50	17.50	20.00	22.75	34.25	52.50	80.50	135.00	203.00	357.75	515.00
\$260,000	18.20	18.20	20.80	23.66	35.62	54.60	83.72	140.40	211.12	372.06	535.60
\$270,000	18.90	18.90	21.60	24.57	36.99	56.70	86.94	145.80	219.24	386.37	556.20
\$280,000	19.60	19.60	22.40	25.48	38.36	58.80	90.16	151.20	227.36	400.68	576.80
\$290,000	20.30	20.30	23.20	26.39	39.73	60.90	93.38	156.60	235.48	414.99	597.40
\$300,000	21.00	21.00	24.00	27.30	41.10	63.00	96.60	162.00	243.60	429.30	618.00
\$350,000	24.50	24.50	28.00	31.85	47.95	73.50	112.70	189.00	284.20	500.85	721.00
\$400,000	28.00	28.00	32.00	36.40	54.80	84.00	128.80	216.00	324.80	572.40	824.00
\$450,000	31.50	31.50	36.00	40.95	61.65	94.50	144.90	243.00	365.40	643.95	927.00
\$500,000	35.00	35.00	40.00	45.50	68.50	105.00	161.00	270.00	406.00	715.50	1,030.00
\$550,000	38.50	38.50	44.00	50.05	75.35	115.50	177.10	297.00	446.60	787.05	1,133.00
\$600,000	42.00	42.00	48.00	54.60	82.20	126.00	193.20	324.00	487.20	858.60	1,236.00
\$650,000	45.50	45.50	52.00	59.15	89.05	136.50	209.30	351.00	527.80	930.15	1,339.00
\$700,000	49.00	49.00	56.00	63.70	95.90	147.00	225.40	378.00	568.40	1,001.70	1,442.00
\$750,000	52.50	52.50	60.00	68.25	102.75	157.50	241.50	405.00	609.00	1,073.25	1,545.00

*Additional rates available upon request. Rates change according to age brackets.