

**RESOLUTION NO. 2020-122**

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RESOLUTION OF THE MAYOR AND CITY COUNCIL OF THE CITY OF HIALEAH, FLORIDA, APPROVING A CONSULTING SERVICES AGREEMENT WITH FRANCO GOVERNMENT RELATIONS, INC., TO ASSIST THE CITY IN IDENTIFYING AND SECURING ADDITIONAL FEDERAL RESOURCES FOR FUNDING, IN AN AMOUNT NOT TO EXCEED \$50,000.00, FOR A TERM COMMENCING ON OCTOBER 1, 2020 AND ENDING ON SEPTEMBER 30, 2021; AND AUTHORIZING THE MAYOR OR HIS DESIGNEE AND THE CITY CLERK, AS ATTESTING WITNESS, ON BEHALF OF THE CITY, TO EXECUTE THE CONSULTING SERVICES AGREEMENT, A COPY OF WHICH IS ATTACHED HERETO IN SUBSTANTIAL FORM, AND MADE A PART HEREOF AS EXHIBIT "1"; AND PROVIDING FOR AN EFFECTIVE DATE.

**WHEREAS**, Franco Government Relations, Inc., is a bipartisan, experienced consulting firm based in Washington, D.C., with a proven track record of accomplishment in helping clients achieve their goals of increased federal dollars by bringing a unique combination of skills and experience; and

**WHEREAS**, they have an exceptional network of relationships with lawmakers and their staff as well as hands on experience in influencing federal policy and legislation; and

**WHEREAS**, this firm will work directly with the City's Department of Grants and Human Services to help prioritize and secure valuable federal resources.

NOW, THEREFORE, BE IT RESOLVED BY THE MAYOR AND CITY COUNCIL OF THE CITY OF HIALEAH, FLORIDA, THAT:

**Section 1:** The foregoing facts and recitations contained in the preamble to this resolution are hereby incorporated and adopted by reference as if fully set forth herein.

**Section 2:** The City of Hialeah, Florida hereby approves a Consulting Services Agreement with Franco Government Relations, Inc., to assist the City in identifying and securing

additional federal resources for funding, in an amount not to exceed \$50,000.00, for a term commencing on October 1, 2020 and ending on September 30, 2021, and authorizes the Mayor or his designee and the City Clerk, attesting witness, on behalf of the City, to execute the Consulting Service Agreement, a copy of which is attached hereto in substantial form, and made a part hereof as Exhibit "1". All action taken to date by officers of the City in furtherance of this Agreement is hereby approved, confirmed and ratified.

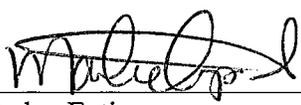
**Section 3:** This resolution shall become effective when approved by majority vote of the City Council and signed by the Mayor or at the next regularly scheduled City Council meeting, if the Mayor's signature is withheld or if the City Council overrides the Mayor's veto.

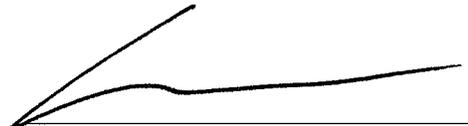
PASSED AND ADOPTED this 22 day of September, 2020.

  
\_\_\_\_\_  
Paul B. Hernandez  
Council President

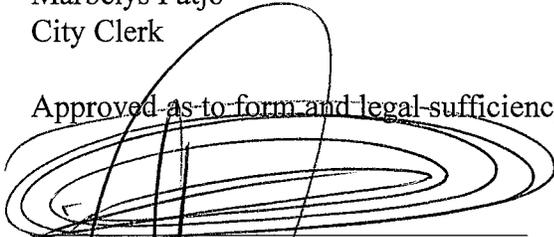
Attest:

Approved on this 6 day of October, 2020.

  
\_\_\_\_\_  
Marbelys Fatjo  
City Clerk

  
\_\_\_\_\_  
Mayor Carlos Hernandez

Approved as to form and legal sufficiency:

  
\_\_\_\_\_  
Lorena E. Bravo, City Attorney

Resolution was adopted by 7-0 vote with Councilmembers, Cue-Fuente, De la Rosa, Garcia-Roves, Hernandez, Perez, Tundidor and Zogby voting "Yes."



## CONSULTING AGREEMENT

By this agreement entered into this 1st day of October, 2020, between Franco Government Relations, Inc. (hereinafter designated as "Consultant") and the City of Hialeah, the services of the Consultant are retained by the City of Hialeah pursuant to the following terms and conditions:

### 1. Scope of Engagement

The Consultant will provide professional consulting services of such general nature as the City of Hialeah may prescribe. It is contemplated that these services will include, but not be limited to, the promotion of federal legislation, appropriations or regulatory changes of interest to the City of Hialeah, and will include, but not be limited to, increasing the general awareness of the City of Hialeah among key federal government officials and policy makers. The Consultant will represent the interests of the City of Hialeah before the legislative and executive branches of the federal government.

### 2. Terms

This Agreement will have a term commencing October 1st, 2020 and terminating September 30th, 2021. However, the parties may agree to an extension of the contract on such terms and conditions as are mutually agreeable. Either party may terminate the Agreement for reasonable cause upon not less than thirty (30) days written notice to the other party.

### 3. Fees

In consideration of the foregoing services, the City of Hialeah agrees to pay the Consultant \$50,000 per year or \$4,166.67 per month. The first installment will be due October 1st, 2020 and subsequent payments at the beginning of each successive month, billings to be provided by the Consultant.

Any Expenses incurred by the Consultant in the representation of the City of Hialeah will be included in the monthly retainer. These will include local transportation, messenger and long distance services. Travel outside of the Washington, D.C. metropolitan area will be reimbursed only if authorized in advance by the City of Hialeah.

### 4. Notices

Any notices under this Agreement are to be delivered in writing to the parties at their respective addresses listed below.



In witness whereof, the parties have executed this Agreement.

Omar Franco, President  
Franco Government Relations, Inc.  
10915 Blue Roan Road  
Oakton, VA 22124

The Honorable Carlos Hernandez, Mayor  
City of Hialeah, Florida  
501 Palm Avenue  
Hialeah, FL 33010

Signature \_\_\_\_\_

Signature \_\_\_\_\_

Date \_\_\_\_\_

Date \_\_\_\_\_